

#Squadgoals: Hiring the Right Fit

Hiring Questionnaire Worksheet

While there are many possible interview questions, it is always helpful to have a guide. Use this template to help find the right employee!

Candidate's Name: _____



A Little Bit More About the Candidate

1. How did you hear about us?

2. What interested you most about this position?

3. What are you looking to gain by joining our team?

4. What career path do you envision for yourself?



Work History

1. Tell me a little bit about your experience.

2. What is your greatest strength?

3. What area do you need to improve upon?

4. Tell me about a time that you really connected with one of your clients.



Product, Service, & Industry Knowledge

1. What is your favorite technique and why? (If applicable)

2. What is your favorite product and why?

3. How do you feel about recommending take home products?

4. What are some of the recent industry trends that you've noticed? What about those trends stuck out to you?



Client Scenarios – Create scenarios that fit the following descriptions. Ask the interviewee how they would handle them.

1. A scenario related to increasing the service ticket.

2. A scenario related to selling retail.

3. A scenario related to an employee disagreement.

4. A scenario related to an upset/angry client.
